Exam : 646-361

Title : Foundation Express for Account Managers (FOUNDAM)

Ver : 02.12.07

QUESTION 1
Because of the systems-level approach, Cisco security can defend against widespread attacks from hackers and viruses. What describes the Cisco network security strategy?

A. Cisco Trust Agent
B. Cisco Self-Defending Network
C. Cisco Secure Access Control
D. Cisco Network Admission Control

Answer: B

QUESTION 2
Which resource would an account manager use to create, place, or manage orders for Cisco products and services?

A. Cisco interface and module tools
B. Cisco direct-access links
C. Cisco.com
D. Cisco network management tools

Answer: C

QUESTION 3
What would be able to handle IP telephony and e-business applications concurrently?

A. Cisco Catalyst switches
B. Cisco SOHO routers
C. Cisco 7000 Series WAN edge routers
D. Cisco Integrated Services Routers

Answer: D

QUESTION 4
What best explains why the banking industry is ready to take advantage of an integrated network infrastructure?

A. Many banks are still connecting via dial-up.
B. Many banks need to consolidate departments and resources.
C. Many banks find themselves with an obsolete branch infrastructure.
D. Many banks need back-office process streamlining.

Answer: C

QUESTION 5
Rather than using point products, the intelligent network is implemented to securely

extend the capabilities of networks by using which type of approach?

A. PPDIOO model
B. structured approach
C. classifications approach
D. systems-level approach

Answer: D

QUESTION 6
The Cisco Catalyst 4500 Series of switches supports which two features? (Choose two.)

A. Enhanced Multilayer Software Image
B. connectivity to multiple types of WAN connections
C. Cisco IP Telephony CallManager
D. routing at Layer 3 of the OSI model
E. integrated PoE distribution

Answer: D,E

QUESTION 7
What best describes the features of the Cisco 850 Series routers?

A. integrates data, security, and wireless
B. integrates data, security, wireless, and application optimization
C. integrates voice, data, security, wireless, and application optimization
D. integrates data and wireless

Answer: A

QUESTION 8
What are three benefits of having a security policy in place? (Choose three.)

A. reduced risk
B. reduced downtime and failure
C. mitigated security threats
D. improved operational efficiency
E. high availability
F. increased services benefits

Answer: A,B,C

QUESTION 9
All of the following Cisco Catalyst switches fit in the access area. Which switch is stackable, addressing growing network needs by allowing for the connection of multiple units?

A. Cisco Express Catalyst 500 Series switches
B. Cisco Catalyst 2900 Series switches
C. Cisco Catalyst 3560 switches
D. Cisco Catalyst 3700 Series switches
E. Cisco Catalyst 4500 Series switches
F. Cisco Catalyst 6500 Series switches

Answer: D

QUESTION 10
What are sometimes referred to as NICs and are installed in user devices so that the device can connect to the network wirelessly?

A. bridges
B. access points
C. routers
D. client adapters

Answer: D

QUESTION 11
Technology is making healthcare organizations mobile, putting the information where doctors and staff need it. An integrated network will enable medical providers to deploy which two applications? (Choose two.)

A. workforce management applications
B. PACS applications
C. EMR applications
D. wireless awareness applications

Answer: A,B

QUESTION 12
When a business suffers a security breach, there can be serious ramifications. What is one of the immediate impacts that the business can suffer because of a security breach?

A. loss of retail sales
B. loss of customer faith
C. disruption of business operations
D. inability to deliver products or services

Answer: C

QUESTION 13
Whether an organization is a small or midsize business, an enterprise, or a service

provider, there are certain key issues that are shared throughout the business environment. Which two choices best describe key customer security concerns? (Choose two.)

A. increasing response time
B. interacting with suppliers
C. improving operational efficiency
D. reducing complexity

Answer: A,D

QUESTION 14
From small businesses to large-scale enterprises, which two best describe how the Cisco Unified Wireless Network reduces overall operational expenses? (Choose two.)

A. extends network QoS throughout the network
B. simplifies management of central or remotely located access points
C. ensures implementation of the most recent security protocols
D. streamlines wireless LAN management
E. extends features for optical traffic network services

Answer: B,D

QUESTION 15
IP communications, wireless, and security work best as an integrated system within the network infrastructure. Which two statements best describe the benefits of an intelligent, integrated network? (Choose two.)

A. An intelligent, integrated network will make the top of the network infrastructure more efficient.
B. An intelligent, integrated network will adapt to new technology without adding complexity.
C. An intelligent, integrated network will add an application-level approach.
D. An intelligent, integrated network will help to manage the escalating costs of systems.

Answer: B,D

QUESTION 16
Which type of software would the Cisco Catalyst 2950 Series switches use to deliver intelligent services to networks that require additional security, advanced QoS, and high availability?

A. Enhanced Image
B. Standard Image
C. Cisco IOS software
D. Enhanced Multilayer Software Image

Answer: A

QUESTION 17
Cisco.com offers account managers which three resources? (Choose three.)

A. customer issue narratives
B. learning and events information
C. archiving resources
D. competitive portal
E. ordering information
F. products and solutions information

Answer: B,E,F

QUESTION 18
What allows for a higher level of systems management capability that reduces the risk of change as well as management and administrative costs?

A. policy control
B. active participation
C. systems-level approach
D. application and service optimization

Answer: A

QUESTION 19
Which type of security will allow businesses to focus on achieving business goals?

A. point-product security
B. endpoint security
C. network infrastructure security
D. secure access and threat defense

Answer: C

QUESTION 20
Why should account managers take advantage of PEC?

A. to gain certification from the Cisco Networking Academy Program
B. to obtain dates, locations, and registration details for training, seminars, events, and certifications
C. to obtain a higher level of certification
D. to access training and available course information that will assist them in selling and supporting Cisco products and solutions

Answer: D

QUESTION 21
What are two benefits of the Cisco 1800 Series Integrated Services Routers? (Choose two.)

A. fixed configuration for secure broadband, metro Ethernet, and wireless connectivity
B. configuration for security policy monitoring
C. dynamic management through self-healing processes
D. connectivity options and investment protection through support for existing Cisco 1700 Series WICs

Answer: A,B

QUESTION 22
A customer wants to deploy a single-band access point for an 802.11b/g solution now, with the option to upgrade to 802.11a/b/g as network requirements change. Which Cisco access point series is best suited for this requirement?

A. Cisco Aironet 1000 Series products
B. Cisco Aironet 1100 Series products
C. Cisco Aironet 1130AG Series products
D. Cisco Aironet 1200 Series products

Answer: D

QUESTION 23
In an integrated network, the network itself becomes the main point of control to prevent and respond to threats. What describes the Cisco vision to enable the network to identify, prevent, and adapt to security threats?

A. Cisco Network Admission Control
B. Cisco security solutions
C. Cisco Self-Defending Network
D. Cisco Integrated Wireless Network

Answer: C

QUESTION 24
As customers deploy converged services across their business infrastructures, access routers must integrate security services and IP communications. Which router series is designed to achieve this level of integration?

A. Cisco 7000 Series WAN edge routers
B. Cisco 800 Series routers

C. Cisco Integrated Services Routers
D. Cisco Small Business Series routers

Answer: C

QUESTION 25
Which two statements best explain why the Cisco Catalyst 6500 Series of switches best fits in the core area? (Choose two.)

A. It can offer a broad set of access capabilities.
B. It can eliminate network security threats.
C. It can handle high amounts of traffic flow.
D. It can aggregate data from the distribution-area switches.

Answer: C,D

QUESTION 26
You are meeting with a customer who is concerned about high availability. What are two ways that you should position the Cisco SDN with this customer? (Choose two.)

A. A Cisco Integrated Security Solution protects the business processes of an organization. Companies can take advantage of the network intelligence by improving business processes and cutting costs.
B. A Cisco Integrated Security Solution enables barriers that serve as both physical and virtual protection against possible threats. Security barriers include firewalls, authentication products, access control products, and tunneling and encryption techniques.
C. In contrast to point products, the Cisco SDN is a system of defense that leverages the ubiquitous sensing and control capabilities of the network. Each part communicates with the other to strengthen protection across the entire infrastructure.
D. A Cisco Integrated Security Solution uses the Cisco IIN to form a layered and integrated network of protection that enables the enforcement of security policies throughout the infrastructure.

Answer: A,B

QUESTION 27
Which statement best describes the benefits of Cisco Integrated Services Routers?

A. In a single device, ISRs provide threat defense against attacks from hackers and viruses that can occur in the network.
B. In a single device, ISRs provide the framework to integrate and extend wired and wireless networks.
C. In a single device, ISRs provide concurrent security, voice, data, wireless, and application optimization services.
D. In a single device, ISRs provide the common fabric, functionality, and CLI across the

network.

Answer: C

QUESTION 28
Both the Cisco Catalyst 4500 and 6500 Series switches provide multilayer switching, enhanced network speed, and QoS for high-quality voice and video communications. These capabilities make the switches especially well suited to accommodate which area?

A. wireless LAN management
B. broadband networks
C. converged networks
D. distributed LAN connectivity

Answer: C

QUESTION 29
Which Cisco Catalyst switches fit in the access area?

A. Cisco Catalyst 2900 Series, Catalyst 7300 Series, and Catalyst 8000 Series
B. Cisco Catalyst 2900 Series, Catalyst 3700 Series, and Catalyst 4500 Series
C. Cisco Catalyst 2700 Series, Catalyst 7300 Series, and Catalyst 8000 Series
D. Cisco Catalyst 2700 Series, Catalyst 3700 Series, and Catalyst 4500 Series

Answer: B

QUESTION 30
There are four main Cisco certification levels that you can attain as a certified Cisco professional. What is the highest level of certification that is offered?

A. Associate
B. Senior Associate
C. Specialist
D. Expert

Answer: D

QUESTION 31
In which two ways does an integrated security solution reduce TCO? (Choose two.)

A. by enabling businesses to leverage investments in the network
B. by spending less time addressing attacks
C. by enforcing policy compliance
D. through admission control

Answer: A,D

QUESTION 32
Network integration helps to build a powerful business foundation. Which approach does Cisco use to integrate applications and services across the network infrastructure?

A. application-level
B. systems-level
C. policy-level
D. advanced services

Answer: B

QUESTION 33
Which segment would benefit from integrating the internal systems of a company, including those for inventory, payment processing, marketing, accounts, and order tracking?

A. supply chain logistics
B. banking administration
C. retail supplier
D. healthcare administration

Answer: A

QUESTION 34
In a networked supply chain, all members of the supply chain--partners, suppliers, manufacturers, distributors, resellers, retailers, and customers--are connected by an Internet-based network. What are two benefits of a networked supply chain? (Choose two.)

A. extends the use of existing communications protocols
B. reduces overhead costs by accelerating inventory turnover
C. helps to ensure that all suppliers comply with the most recent security patches
D. optimizes inventory management to ensure customer satisfaction and retention
E. combines existing investments in a network infrastructure

Answer: B,D

QUESTION 35
Which two business needs are reasons that you might want to recommend a Cisco Integrated Services Router? (Choose two.)

A. high-bandwidth, innovative applications such as IP video
B. a predominantly telecommuter workforce
C. connecting the LAN to a service provider WAN
D. an emphasis on performance and security for e-business

E. a robust LAN intrusion detection system

Answer: A,D

QUESTION 36
To ensure device security, Cisco Network Admission Control works with antivirus software on which two endpoints? (Choose two.)

A. port
B. server
C. laptop
D. wireless client

Answer: B,C

QUESTION 37
Healthcare providers are increasingly using wireless technologies to enable greater mobility for clinical staff. Which two wireless devices can be used in an integrated medical-grade network? (Choose two.)

A. handheld computers
B. imaging phone devices
C. media phones
D. tablet PCs

Answer: A,D

QUESTION 38
Cisco integrated services create more intelligent and efficient networks by integrating mission-critical services on a single network. What comprises integrated services?

A. security, video, and wireless
B. security, voice, and wireless
C. security, video, and voice
D. video, voice, and wireless

Answer: B

QUESTION 39
You are meeting with a customer who is concerned about improving employee productivity. What are two ways that you should position the Cisco SDN with this customer? (Choose two.)

A. A Cisco Integrated Security Solution uses the Cisco IIN to form a layered and integrated network of protection that enables the enforcement of security policies throughout the infrastructure.

B. A Cisco Integrated Security Solution provides software tools that allow customers to centrally manage their network security policies.
C. In contrast to point products, the Cisco SDN is a system of defense that leverages the ubiquitous sensing and control capabilities of the network. Each part communicates with the other to strengthen protection across the entire infrastructure.
D. A Cisco Integrated Security Solution enables barriers that serve as both physical and virtual protection against possible threats. Security barriers include firewalls, authentication products, access control products, and tunneling and encryption techniques.

Answer: B,C

QUESTION 40
You are meeting with the business manager of a large accounting firm. The firm was recently attacked by an employee who sold information from confidential customer files. Which Cisco SDN topic should you discuss with this customer?

A. reduced downtime and failure
B. mitigated security threats
C. improved operational efficiency
D. high availability

Answer: B

QUESTION 41
Which statement best describes the benefits of the CiscoWorks WLSE?

A. WLSE is an intelligent device that diverts system retrieval and processing of gathered wireless information.
B. WLSE provides the ability to maintain uninterrupted network and application connectivity for mobile users.
C. WLSE provides wired and wireless services in one integrated device.
D. WLSE is a centralized network management solution that manages the WLAN infrastructure.

Answer: D

QUESTION 42
The Cisco Unified Wireless Network minimizes the TCO and maximizes wireless network uptime by optimizing which two deployment, management, and security features? (Choose two.)

A. unified wireless and wired infrastructure for a single point of control for all WLAN traffic
B. simplified management of central or remotely located access points
C. extension features to wired network services, such as denial of service prevention and

ACLs
D. threat defense with a robust wired IDS

Answer: A,B

QUESTION 43
Which two access points have integrated 802.11a/b/g radio antennas? (Choose two.)

A. Cisco Aironet 1000 Series products
B. Cisco Aironet 1100 Series products
C. Cisco Aironet 1130AG Series products
D. Cisco Aironet 1200 Series products
E. Cisco Aironet 1240AG Series products
F. Cisco Aironet 1300 Series products

Answer: A,C

QUESTION 44
Which capabilities does the Cisco RFID-Ready Network support?

A. retrieval and processing of information that is gathered from tagging, printing, labeling, and reader systems
B. access to enterprise networks when in different service areas
C. standards-based communications over multiple media types
D. large enterprises that are primarily fitted with optical networking

Answer: A

QUESTION 45
In an integrated network, access routers must handle both security services and IP communications. Which router series achieves this integration?

A. Cisco 700 Series ISDN Access Routers
B. Cisco 3700 Series Multiservice Access Routers
C. Cisco Integrated Services Routers
D. Cisco 1700 Series Modular Access Routers

Answer: C

QUESTION 46
Which series of Cisco routers is suitable for small businesses and for connecting small offices to enterprise networks?

A. Cisco 800 Series routers
B. Cisco 830 Series routers
C. Cisco 1700 Series Modular Access Routers

D. Cisco 3700 Series Multiservice Access Routers

Answer: A

QUESTION 47
An integrated, converged network enables customers to accomplish which three actions? (Choose three.)

A. simplify communications
B. eliminate network security threats
C. reduce total cost of ownership
D. reduce headcount
E. enable collaboration
F. increase bandwidth

Answer: A,C,E

QUESTION 48
Which wireless management product is a centralized network management solution for managing a maximum of 100 Cisco Aironet autonomous access points?

A. CiscoWorks WLSE Express
B. CiscoWorks WLSE
C. Cisco WCS
D. Cisco 3800 Series Integrated Services Routers

Answer: A

QUESTION 49
As customers deploy converged services across the business infrastructure, access routers must integrate security services and IP communications. Which router series extends intelligent networking to remote branches and offices?

A. Cisco 700 Series ISDN Access Routers
B. Cisco Integrated Services Routers
C. Cisco 3700 Series Multiservice Access Routers
D. Cisco 1700 Series Modular Access Routers

Answer: B

QUESTION 50
How can mobile devices and wireless networks be secured?

A. by securely deploying new applications with appropriate performance levels
B. by extending a control point onto mobile devices
C. by looking subjectively at network traffic for abnormal flows of behavior

D. by requiring a host-based hardware application

Answer: B

QUESTION 51
How does the Cisco Security Agent proactively stop both known and unknown attacks?

A. It reverse engineers and documents the attack.
B. It looks subjectively at network traffic for abnormal flows of behavior.
C. It creates a signature and updates the network security policies.
D. It actively monitors all vulnerable areas of the network.

Answer: B

QUESTION 52
As businesses add applications to the network, a Cisco systems-level approach benefits these businesses in which two ways? (Choose two.)

A. provides expanded dedicated bandwidth across the infrastructure
B. limits policy adherence as warranted across the infrastructure
C. shares management tools and services across the infrastructure
D. incorporates security defense mechanisms across the infrastructure

Answer: A,B

QUESTION 53
A network evolves from connectivity to an intelligent network. Which two best explain what influences the move toward network integration? (Choose two.)

A. need for advanced service and support
B. need for more rapid response times
C. need for a flexible network infrastructure
D. need for a less complex network infrastructure

Answer: C,D

QUESTION 54
In a Cisco SDN, every element in the network acts as a point of defense. Which two best describe the features of Cisco SDN? (Choose two.)

A. enables automated threat response
B. enables noncompliant device access
C. enables endpoint posture enforcement
D. enables third-party client and server protocols

Answer: A,C

QUESTION 55
Which two router series have the capability to integrate security service, enable wireless networking, and manage IP communications? (Choose two.)

A. Cisco 830 Series routers
B. Cisco 850 Series routers
C. Cisco 1700 Series Modular Access Routers
D. Cisco 3700 Series Multiservice Access Routers
E. Cisco 3800 Series Integrated Services Routers

Answer: B,E

QUESTION 56
What are the two benefits of having desktop-to-Internet access protection with unified management? (Choose two.)

A. implementation on a device-by-device basis
B. reduced downtime and failure
C. mitigated security threats
D. improved network management capabilities
E. increased productivity and converged network services

Answer: C,E

QUESTION 57
Which market segment uses the Cisco Metropolitan Mobile Network to maintain uninterrupted network and application connectivity for mobile users, independent of location or movement?

A. healthcare
B. retail
C. supply chain
D. banking

Answer: C

QUESTION 58
Which series of wireless LAN controllers delivers WLAN services to small and midsize enterprise environments?

A. Cisco 1130AG Series Wireless LAN Controllers
B. Cisco 1140AG Series Wireless LAN Controllers
C. Cisco 2000 Series Wireless LAN Controllers
D. Cisco 4400 Series Wireless LAN Controllers

Answer: C

QUESTION 59
A small company that is considering a Cisco converged network solution has asked whether you recommend the Cisco 2800 or 3800 Series Integrated Services Routers. Which two resources would you consult to determine the appropriate product? (Choose two.)

A. Cisco Partner Consultative Support
B. Network Availability Improvement Support
C. Cisco.com
D. Cisco Focused Technical Support

Answer: A,C

QUESTION 60
Businesses face three types of economic impacts as a result of hacks or intrusions: immediate, short-term, and long-term. Which two best describe short-term economic impacts that can be caused by a security breach? (Choose two.)

A. loss of retail sales
B. delays in receiving checks
C. disruption of business operations
D. loss of suppliers or customers

Answer: A,B